



HELPING BUILD THE NATION'S PRE-EMINENT PEDIATRIC ACO

Seattle Children's Hospital increases covered lives by 50,000, grows clinical network with help from Navigant

CHALLENGE

Undergoing an assessment of a healthcare organization's capabilities and gaps against its accountable care organization's (ACO) requirements can be daunting. But that's what **Seattle Children's Hospital (SCH)** and Seattle Children's Care Network initiated when they collaborated with Navigant on a multifaceted project that included the development and integration of population health into SCH's delivery model.

As Washington's premier resource for children's care, SCH needed to take a proactive stance and lead the development of population health for children statewide.

SOLUTION

The assessment reflected SCH's status in its market and addressed key integration issues: patient identification/attribution; stratification and risk assessment; performance metrics development; metrics data collection/reporting; information exchange; application of population management tools; care coordination model; financial results tracking/claims experience; clinical standard work; marketing communications; risk contracting; and network development. Analysis of the assessment data formed the basis for SCH's population health strategy - and its commitment to covering 50,000 lives by 2017.

"Operating in a highly-dynamic environment, we found Navigant's experience to be invaluable in helping us prepare for the challenges ahead as we developed a strategy for accountable care and value-based contracting. With Navigant's assistance, we developed a market-specific plan to develop the capabilities to deliver care under new business and clinical models. We are confident that - with our current direction, and with the solid foundation afforded by our engagement with Navigant - we are on track to meet our goals."

SANFORD M. MELZER, M.D., MBA
EXECUTIVE VICE PRESIDENT, NETWORKS AND POPULATION HEALTH

About Seattle Children's Hospital

Seattle Children's Hospital is committed to its mission: to prevent, treat and eliminate pediatric disease. The caregivers at Seattle Children's Hospital deliver superior patient care, advance new discoveries and treatments through pediatric research, and serve as the pediatric and adolescent academic medical center for Washington, Alaska, Montana, and Idaho - the largest region of any children's hospital in the country. In 2016, [U.S. News & World Report](#) ranked Seattle Children's No. 5 in the country among the nation's best children's hospitals.

About Navigant

Navigant Consulting, Inc. (NYSE: NCI) is a specialized, global professional services firm that helps clients take control of their future. Navigant's professionals apply deep industry knowledge, substantive technical expertise, and an enterprising approach to help clients build, manage, and/or protect their business interests. With a focus on markets and clients facing transformational change and significant regulatory or legal pressures, the firm serves clients in the healthcare, energy, high tech and financial services industries. Across a range of advisory, consulting, outsourcing, and technology/analytics services, Navigant's practitioners bring sharp insight that pinpoints opportunities and delivers powerful results. More information about Navigant can be found at navigant.com.

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RESULTS

The clinically integrated network has exceeded its initial expectations in creating more access to primary care medical information.

COMMERCIAL PEDIATRIC LIVES COVERED

50,000

Lives by Q1 2017

100,000

Lives expected by Q2 2018



200 Primary Care Pediatricians

..... IN ITS NETWORK

700 Pediatric Specialists

As a result of the solutions Navigant initiated, significant progress has been made in creating a population health capability. It has also led to development of guidelines for evaluating and participating in value-based care programs that have led to favorable financial performance under new agreements. Additionally, progress is being made on the infrastructure, and discussions are underway to expand the hospital's network and partnerships.

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