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About Navigant

Navigant Consulting, Inc. (NYSE: NCI) is a specialized, global professional services firm that helps clients take control of their future. Navigant's professionals apply deep industry knowledge, substantive technical expertise, and an enterprising approach to help clients build, manage and/or protect their business interests. With a focus on markets and clients facing transformational change and significant regulatory or legal pressures, the Firm primarily serves clients in the healthcare, energy and financial services industries. Across a range of advisory, consulting, outsourcing, and technology/analytics services, Navigant's practitioners bring sharp insight that pinpoints opportunities and delivers powerful results. More information about Navigant can be found at Navigant.com.

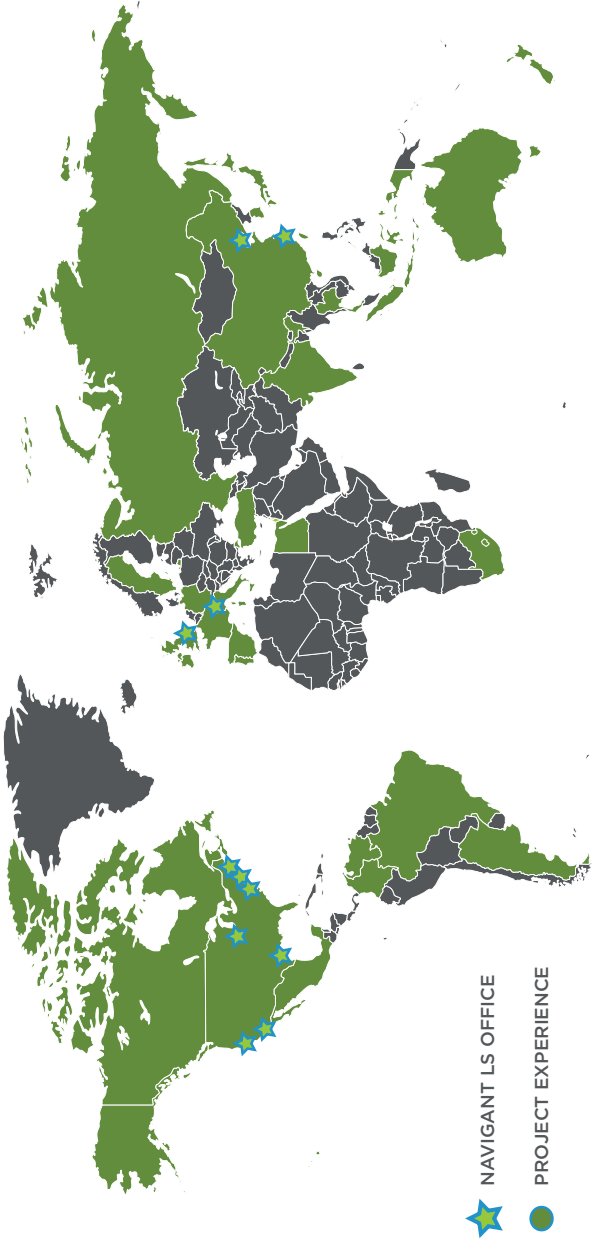
“Senior management with deep experience in biotech and medical technology markets.”

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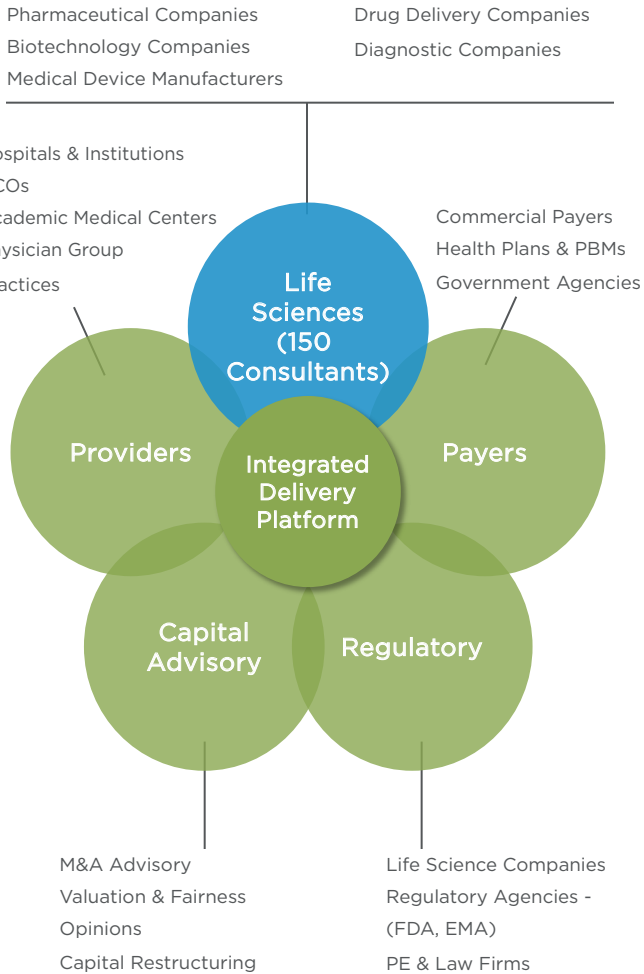
NAVIGANT LIFE SCIENCES

MEDTECH SOLUTIONS



NAVIGANT LS OFFICE
 PROJECT EXPERIENCE

“A critical partner – they are willing to think independently.”



“Extremely valuable because they combine business vision with a great deal of science.”



INDUSTRY KNOWLEDGE & SENIOR LEVEL INVOLVEMENT

- Extensive knowledge based on decades of both industry and consulting experience
- Seasoned staff with strong industry and scientific background brings deep content expertise to project work
- Expertise specific to key established and emerging markets
- Access to informed stakeholders and industry experts across global markets

EXCELLENCE IN DELIVERY & DEPTH OF ANALYSIS

- Strategic partner to our clients
- Over 70% of engagements from repeat clients
- Highly responsive; quick turnaround
- Detailed and insightful analyses
- Market modeling and forecasting expertise

ACCESS TO NAVIGANT HEALTHCARE PRACTICE EXPERTISE

- Access to Navigant's healthcare practice's strong relationships with hospitals, health systems, and public and private payers expertise differentiates our practice from other life sciences consulting practices
- Deep understanding of important market trends and dynamics in payer/provider base

NAVIGANT LIFE SCIENCES – MEDTECH PRODUCT OFFERINGS

OPPORTUNITY ASSESSMENT

- Market, product, procedure and stakeholder assessments
- Valuation and due diligence
- Financial modeling
- Scenario building and sensitivity assessment
- Business synergies

BUSINESS STRATEGY

- Portfolio analysis
- Regional or country growth strategy
- “White space” assessment
- Business plan development
- Market segmentation

COMMERCIAL SUPPORT

- Go-to-market strategy and product launch planning
- Quantitative pricing analysis
- KOL mapping
- Cost of ownership analytics
- ATUs
- War Gaming

MARKET ACCESS STRATEGY AND PLANNING

- Market access landscape assessment and value proposition analysis
- Implementation planning and support
- Heat maps and country prioritization assessment
- Health economic value analysis and cost studies
- Core value dossier development