NAVIGANT

HEALTHCARE AND LIFE SCIENCES INTEGRATED TRANSACTION ADVISORY SOLUTIONS

SOLUTIONS \ DEAL PHASE	DEAL STRATEGY	DEAL EXECUTION	POST-DEAL INTEGRATION
Strategy	• Strategic context, deal thesis, formulation, strategic options, and transaction structure option analysis • Preliminary diligence including potential synergy analysis	• Market and commercial due diligence • Functional operational due diligence and PMO support for diligence process • Staffing of integration management office and integration teams for integration planning including to identify initiatives and develop Day 1 and Day 100 plans	• Implementation of functional Day 1 and Day 100 plans • Tracking and measuring operating model synergies and value capture progress • Development of post-transaction operating model and functional plan • Enabling strategies for future state design
Valuation	• Pre-deal valuation/pricing analyses of businesses, assets, services, and compensation • Financial and valuation modeling of potential strategic options, scenarios, and value drivers	• Fair market value opinion of businesses, assets, services, and compensation • Pre-close pro forma financial modeling, including expected synergies • Financial due diligence	• Financial and tax reporting purchase price allocation • Recurring goodwill impairment valuation analysis • Ongoing compensation planning valuation opinions
Investment Banking and Finance[1]	• Partner/target/buyer evaluation, sourcing, screening, and outreach assistance • Transaction IRR modeling and analysis	• Buy/sell side deal structuring, negotiation, evaluation and execution support • Fairness opinions • Capital raising – private placements of debt and equity capital	• Shareholder value and economic value-added analysis • Feasibility, debt service and capital planning and modeling
Regulatory and Compliance	• Regulatory and compliance risk assessments and contract review • Assessment of HIPAA / HITECH privacy compliance and potential risks • Assessing accuracy of revenue based on billing / coding	• Operational due diligence, including billing, coding, and documentation review services • Customized regulatory and compliance due diligence services (e.g. Anti-bribery / Anti-Corruption – risk monitoring)	• Ongoing regulatory and compliance risk monitoring • Regulatory and compliance remediation support
Economics and Antitrust	• Antitrust risk assessment and analysis of competitive effects/ efficiencies of potential transaction • Risk assessment and economic analysis (including damages analysis) of potential commercial litigation, class action litigation, and labor disputes • Thought leadership writings and speeches	• Interfacing with the parties, counsel, government authorities, and courts. • Presentations to parties and regulatory authorities • Written expert reports • Expert testimony	• Offer of expert opinions relating to competition and efficiencies in any post-deal litigation • Assist in implementation of efficiencies • Contribute to thought leadership activities concerning integration in publications and professional organizations
Technology Solutions and Data Analysis	• Assessment of data security compliance, including system security review and cyber security risk review • Analysis of data breach documentation and incident response preparedness	• Custom solution development • Deal room selection • Systems analysis and data integration services	• Systems analysis and data integration services • Cross-platform data analytics

1. Investment banking and financial advisory services provided by Navigant Capital Advisors, LLC (Member FINRA, SIPC), a wholly-owned subsidiary of Navigant Consulting, Inc. For more information on investment banking services, please contact David Maughan at 646.227.4251.