

Navigant's Intellectual Property Practice



NAVIGANT

Retaining an experienced, credible expert can be crucial to achieving the desired outcome of your dispute resolution process. Navigant's Intellectual Property practice offers deep knowledge and experience in handling damages issues of every scope and size. Our professionals have an extensive and successful track record assisting outside and in-house counsel in over a thousand Intellectual Property (IP) disputes.

Our team provides consulting services to those involved in patent, copyright, trademark, trade secret, trade dress disputes, unfair competition, false advertising and license disputes. We construct and evaluate economic damages models of various complexity and can address all forms of damages, including lost profits, reasonable royalties, unjust enrichment, and diminution in value, among others. In addition, we possess significant experience with intellectual property licensing and valuation for various business purposes outside the context of litigation. Our experts have served as mediators and arbitrators and have provided testimony in Federal District Court, State Court, the International Trade Commission (ITC), Bankruptcy Court, and in front of Arbitration Tribunals.

For more than two decades, clients have turned to Navigant for assistance with their most complex and sensitive matters. With our international network of over 1,900 talented consultants located in approximately 40 cities around the world, we can quickly assemble the right team of highly qualified professionals with the skills and the industry knowledge to meet your needs.

Experts with Proven Track Records

We serve industries and organizations of all sizes – Technology, Pharmaceutical & Medical Devices, Consumer Products, Retail, Manufacturing, Entertainment, Financial Services, Telecommunications - and structures involved in IP infringement disputes as well as with unfair competition, false advertising, right of publicity, royalty/licensing disputes, loss of intellectual property rights, and fraudulent conveyance matters. Whether you require comprehensive services or specific, targeted expertise in a particular area, we will work with you to assemble the right resources to complement your team.

For more information about Navigant's firmwide services and professionals, please visit us at www.navigant.com.

NAME	OFFICE	AREAS OF PRIMARY EXPERTISE																		
		TYPES OF CLAIMS								ANALYSES										
		Patent	Trademark	Trade Secret	Copyright	Trade Dress	License Disputes	Unfair Competition	False Advertising	Lost Profits	Reasonable Royalty	Defendant's Profits	Economic Analyses	Price Erosion	Market Definition	Valuation	Diminution in Value	Licensing	IP Strategy	Royalty Audits
Kathi Kedrowski	Chicago	●	●	●	●	●	●	●	●	●	●	●		●	●	●	●	●	●	●
Rob Hutchins	Atlanta	●	●	●			●			●	●	●			●		●			
Rick Ostiller	Palo Alto	●	●				●			●	●							●		●
James Pampinella	San Francisco	●	●	●	●	●	●	●	●	●	●	●		●	●	●	●	●	●	
Mohan Rao	Chicago	●	●	●	●	●		●	●	●	●	●	●	●	●	●	●	●	●	
Rick Conroy	Chicago	●	●	●			●			●	●	●			●		●	●	●	
Thomas Vander Veen	Chicago	●	●	●	●	●		●	●	●	●	●	●	●	●	●	●	●	●	



KATHLEEN KEDROWSKI

30 S Wacker Drive
Suite 3100
Chicago, IL 60606

312.583.2164
kkedrowski@navigantconsulting.com

Kathi Kedrowski is a Managing Director in the Disputes & Investigations practice and leads the Intellectual Property Practice Segment.

Kathi, a CPA, has spent over 24 years specializing in a variety of economic, business and financial analyses intellectual property, licensing and other commercial disputes. She also advises clients on the strategic use of Intellectual Assets. She has testified as an expert at both trial (bench and jury) and deposition, including Federal Court, State Court, Bankruptcy Court and national and international Arbitration Tribunals. Kathi's intellectual property matters have involved patent, trademark, trade dress, trade secret and copyright infringement, false advertising, unfair competition, corrective advertising, license and royalty disputes, loss of intellectual property rights and fraudulent conveyance. Kathi has also served as an Arbitrator and Mediator in matters related to licensing disputes. She has consulted on matters before the ITC.

Kathi also serves as an adjunct instructor at the University of Chicago's Graham School of General Studies, where she teaches Financial Accounting. Besides her CPA certification, Kathi received the Licensing Executives Society's Certified Licensing Professional (CLP) designation and is Certified in Financial Forensics (CFF) from the American Institute of CPAs (AICPA). She was appointed to and formerly served on the AICPA's National Forensic and Litigation Services Committee and was the former chair of the Valuation and Taxation Committee of the Licensing Executive Society. Kathi is also an Editorial Advisor for the AICPA's Journal of Accountancy.



ROB HUTCHINS

1180 Peachtree Street, NE
Suite 1900
Atlanta, GA 30309

404.575.3829
rhutchins@navigantconsulting.com

Rob Hutchins is a Managing Director in the Disputes & Investigations practice and splits his time between Navigant's Atlanta and Washington, D.C. offices. He has substantial experience in a broad range of bankruptcy, commercial litigation and intellectual property engagements and has served as an expert witness, consultant or forensic accountant on numerous occasions. He has consulted on matters involving breach of contract, breach of fiduciary duty, director and officer misconduct, fraud, fraudulent conveyances, insolvency, patent infringement, preferences, product liability, purchase price disputes, trade secret misappropriation and trademark infringement. Mr. Hutchins has worked on disputes in a variety of industries including biotech, financial services, healthcare, internet, medical devices, pharmaceutical and telecommunications. In connection with these assignments, he has performed numerous forensic accounting investigations, lost profits studies, damage calculations, royalty rate analyses, fraud investigations and valuations. He has also helped prepare a significant number of expert and rebuttal reports and has assisted counsel prepare for numerous depositions and trials.

Rob is a CPA and is Certified in Financial Forensics (CFF) from the American Institute of CPAs (AICPA).



RICK OSTILLER

3000 El Camino Real
5 Palo Alto Square, Suite 225
Palo Alto, CA 94306

650.849.1171
rostiller@navigantconsulting.com

Rick Ostiller is a Managing Director in the Disputes and Investigations practice, and has responsibility for the Palo Alto office. Mr. Ostiller has provided financial and strategic consulting services to attorneys and corporate clients in numerous industries. He has testified in several venues, and has extensive experience with damages calculations, lost profits analyses, high profile investigative projects, and other cost analysis studies. Mr. Ostiller's practice includes intellectual property and commercial litigation damages analyses, forensic accounting investigations, and government contracts claims and disputes. He has served as one of the national leaders of Navigant's stock options investigations team. Mr. Ostiller has also provided training to attorneys on intellectual property damages issues.

Rick is a CPA, licensed in California.



JIM PAMPINELLA

1 Market Street
Spear Street Tower, Suite 1200
San Francisco, CA 94105

415.399.2181
jim.pampinella@navigantconsulting.com

Jim Pampinella, a CPA, is a Managing Director in the Disputes and Investigations practice and is a national expert on complex commercial litigation matters, specializing in intellectual property strategic consulting and disputes. He has testified as an expert on damages issues in deposition, trial (Federal and State court) and arbitrations and has presented at mediations. He has over 15 years of consulting experience and has presented to the Licensing Executives Society and the Practising Law Institute.

Jim has lectured on accounting and finance issues at the School of Engineering at Stanford University. He has also served on the planning committees of the Advanced Patent Law Institute and Intellectual Property Institute held by the University of Texas School of Law and the University of Southern California Gould School of Law, respectively. Jim is a CPA and is Certified in Financial Forensics (CFF) from the American Institute of CPAs (AICPA).



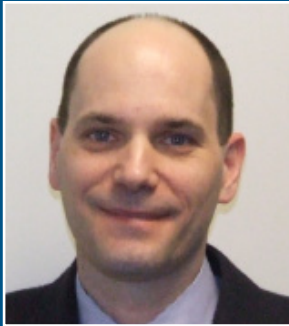
MOHAN RAO, Ph.D.

30 S Wacker Drive
Suite 3100
Chicago, IL 60606

312.583.2165
mohan.rao@naviganteconomics.com

Mohan Rao is a Managing Director in the Navigant Economics practice and specializes in intellectual property, antitrust, and financial economics. Dr. Rao's intellectual property expertise includes valuation, business strategy, and the interplay between intellectual property and antitrust. He has experience in valuing early stage technologies, including in the pharmaceutical and biotechnology industries. Dr. Rao has served as an expert in U.S. and foreign courts and in arbitration proceedings. He has provided economic analysis in a wide range of intellectual property, antitrust, and financial markets litigation, on class certification issues, and has designed and conducted statistical surveys. He has evaluated commercial success of patented products, including in ANDA actions.

Dr. Rao teaches finance at Northwestern University and has previously taught courses in econometrics, game theory, and international trade as a professor at UCLA. He also teaches courses on valuing intellectual property at the Licensing Executives Society. He served as the Chair of the Valuation and Taxation Committee of the Licensing Executives Society.



RICK CONROY

30 S Wacker Drive
Suite 3100
Chicago, IL 60606

312.583.5735
rick.conroy@navigantconsulting.com

Rick Conroy is a Director in Navigant's Disputes & Investigations practice, and specializes in intellectual property valuation and commercial disputes.

Rick has spent over 10 years providing asset valuation, transaction support, litigation support and strategic due diligence, with a concentration in intellectual property. He assists clients in valuing and monetizing their intellectual property, as well as in assessing damages in intellectual property litigations. He also has corporate finance, solvency opinion, bankruptcy, and business & private equity valuation experience. Rick has consulted on hundreds of engagements involving asset valuation in the context of transactions, collateralizations, joint ventures, licensing, capital raises, spin-offs, bankruptcies, tax strategies, auctions, and tax disputes, as well as in determining economic damages in commercial litigations and mediations.

Rick has an M.B.A from Northwestern and a B.S. in engineering. He has lectured on intellectual valuation at the Licensing Executives Society and other organizations, and previously served as the Chair of the Valuation and Taxation Committee of the Licensing Executives Society.



THOMAS VANDER VEEN, Ph.D

30 S Wacker Drive
Suite 3100
Chicago, IL 60606

312.583.4104
tom.vanderveen@naviganteconomics.com

Thomas Vander Veen is a Director in the Navigant Economics practice and specializes in intellectual property and international trade. His expertise includes valuation; the evaluation of economic damages related to patent, copyright, and trademark infringement and theft of trade secrets; and economic analysis in section 337 intellectual property matters before the U.S. International Trade Commission. He also has experience in the evaluation of commercial success of patented products, including in ANDA actions involving pharmaceutical products. In section 337 matters, his expertise includes economic analysis of domestic industry, substantial injury, commercial success, bonding, civil penalty and remedy factors. In addition to intellectual property matters, Dr. Vander Veen has evaluated economic damages in a wide range of matters, including breach of contract, antitrust, employment, and complex insurance disputes. Dr. Vander Veen has served as an economic expert in U.S. Courts and before the U.S. International Trade Commission.

Dr. Vander Veen served as the principal economic advisor to a Commissioner, and subsequently the Chairman, of the U.S. International Trade Commission. Previously, Dr. Vander Veen was an assistant professor of economics at Skidmore College. He earned his Ph.D. in economics from Brown University.

About Navigant

Navigant (NYSE: NCI) is a specialized, global expert services firm dedicated to assisting clients in creating and protecting value in the face of critical business risks and opportunities. Through senior level engagement with clients, Navigant professionals combine technical expertise in Disputes and Investigations, Economics, Financial Advisory and Management Consulting, with business pragmatism in the highly regulated Construction, Energy, Financial Services and Healthcare industries to support clients in addressing their most critical business needs. More information about Navigant can be found at www.navigant.com.



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