

NAVIGANT

DISPUTES & INVESTIGATIONS

Managing Complex Risks in Healthcare Organizations

Healthcare Disputes, Compliance and Investigations



DISPUTES & INVESTIGATIONS • ECONOMICS • FINANCIAL ADVISORY • MANAGEMENT CONSULTING

About Navigant (NYSE: NCI) is a specialized, global expert services firm dedicated to assisting clients in creating and protecting value in the face of critical business risks and opportunities. Through senior level engagement with clients, Navigant professionals combine technical expertise in Disputes and Investigations, Economics, Financial Advisory and Management Consulting, with business pragmatism in the highly regulated Construction, Energy, Financial Services and Healthcare industries to support clients in addressing their most critical business needs.



Healthcare organizations and their counsel face increasingly complex legal and regulatory issues with the ever growing potential for significant financial, economic and reputational impact. In-depth knowledge of the current healthcare industry's regulatory, investigative and dispute environments is critical to successfully managing these risks. Navigant combines crucial industry experience, deep experience with regulatory and enforcement agencies and data management, investigative and financial skills to help clients decide the best course of action in healthcare disputes, investigations and compliance matters.



critically tested expertise.

THE CHALLENGE

EFFECTIVE COMPLIANCE IS THE BEST DEFENSE

THE SOLUTION

A company's ability to demonstrate compliance effectiveness is the key to successful resolution of an investigation from the Office of the Inspector General (OIG). A team of Navigant professionals was brought in during an OIG investigation of a major international medical device manufacturer. The team was charged with assisting the client in gathering information to demonstrate compliance activities and articulate the current and future state of a highly complex compliance infrastructure that would meet the OIG's expectations. **As a direct result of our team efforts, the company was able to successfully resolve the OIG inquiry and implement a robust and effective compliance infrastructure.**

THE CHALLENGE

BRINGING DATA TOGETHER FOR ANALYSIS

THE SOLUTION

A national healthcare insurer was in a dispute with a large class of healthcare providers, at the center of which was the accurate payment for specific types of services and transactions. Tens of millions of healthcare transactions of all types, inpatient, outpatient, diagnostic, pharmaceutical, therapy etc. were contained in the vast data set. **Navigant played a critical role in the extraction of the raw data from a variety of different sites and entities and coalescing these disparate data sets into a common database that would allow complex analyses across the entire universe of claims.**

THE CHALLENGE

PROVIDING CLARITY IN REGULATORY INVESTIGATION

THE SOLUTION

The Department of Justice (DOJ) submitted a demand letter to dozens of entities requesting a large volume of medical records, policies, procedures, organizational charts and other forms of electronic and hard copy data all relating to the provision of Implantable Cardiac Defibrillators (ICD) services. The Medicare reimbursement rules associated with ICDs are highly complex and steeped in the clinical complexities of medical decision-making and medical necessity as seen from the perspective of treating physicians. **Navigant played a key role in several of these cases assisting counsel and client in understanding the application of the relevant regulations and performing sophisticated medical record review and data analysis to assist counsel in developing defense strategies.**

Kevin Cornish

Practice Leader

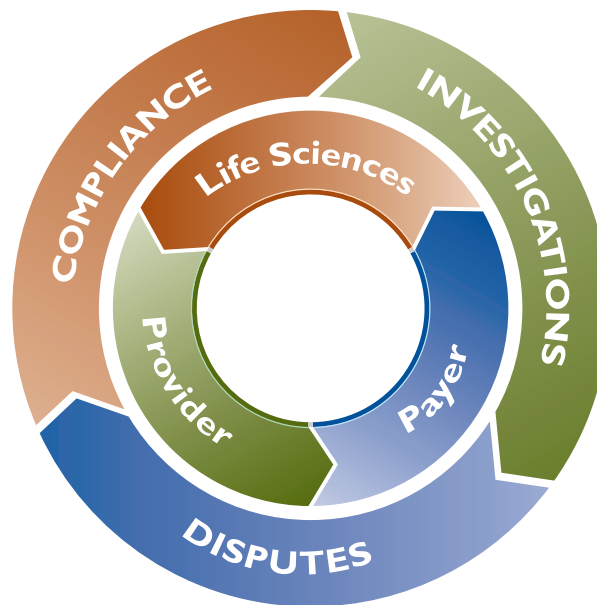
Healthcare and Life Sciences Disputes, Compliance and Investigations

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The Healthcare and Life Sciences Disputes, Compliance and Investigations practice assists three distinct industry segments: Life Sciences/Medical Device, Provider and Payer, each of which requires unique regulatory and industry knowledge and expertise. Within each market segment, we provide an array of dispute, compliance, investigative services and expert witness testimony to companies and their outside legal counsel.



Some areas of service provided within each market segment include:

DISPUTES

- » Damages analysis
- » Contract dispute/analysis
- » Intellectual property
- » Claims accuracy and contract compliance
- » Clinical data analysis
- » Product liability
- » Expert witness testimony
- » Claims reimbursement analysis
- » Healthcare advisory
- » Investigation and litigation support
- » Tax exempt status revocation
- » Electronic discovery support

COMPLIANCE

- » Contract/vendor compliance
- » Comprehensive compliance program assessment and support
- » Government enforcement support: IROs, CIAs, DPAs and monitorships
- » Board level compliance effectiveness certifications
- » Discrete issue compliance assessment
- » Technology solutions development
- » Quality of care reviews
- » Provider education
- » Due diligence

INVESTIGATIONS

- » Fraud and other special investigation
- » Government shadow investigation
- » False claims/qui tam investigations
- » Fraudulent billing investigations
- » Off-label pharmaceutical practices
- » Provider outlier, billing, coding and documentation
- » RAC audits/investigations
- » Sales and marketing practices
- » Self-disclosure assistance
- » Data breach investigation and response